

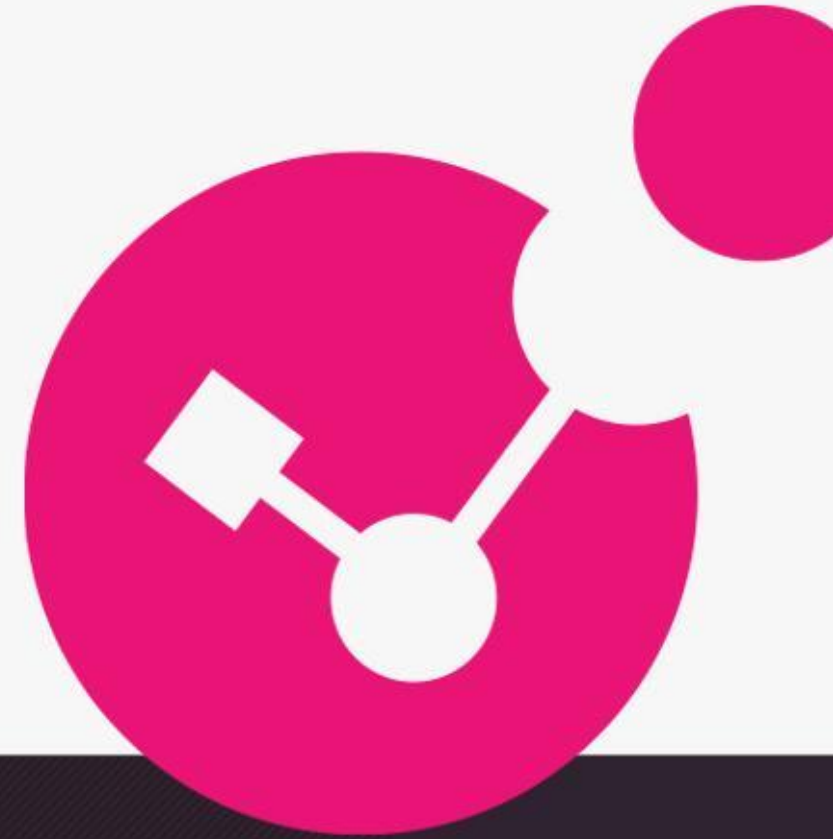


# Advanced Email Security and Prevention-first Security Services

Check Point X MNsec

Henry Yang | Security Engineer

5<sup>th</sup> Oct



YOU DESERVE THE BEST SECURITY

# Check Point: The Largest Global Cyber Security Company



Global Leader – 100,000+ Customers, 88+ Countries, 6,200+ Partners



Over 30 years of cutting edge technologies, Industry's most visionary player



Innovation leadership – highest number of real-time prevention techniques



Traded on Nasdaq since 1996 - CHKP



6,000+ Employees worldwide, top talent

TRUSTED BY FORTUNE 500 COMPANIES

# 30 YEARS OF RECOGNITION

Gartner

## NETWORK

Gartner

23 times Security Leader in Magic Quadrant

Gartner

Customers' Choice for Unified Threat Management



Highest cyber prevention score in Breach Prevention



## ENDPOINT & EMAIL



Highest coverage of detected attacking techniques



Top Product Scoring: 17.5 / 18



A leader in Cloud Email Security



## MOBILE



Highest Mobile security value

## CLOUD



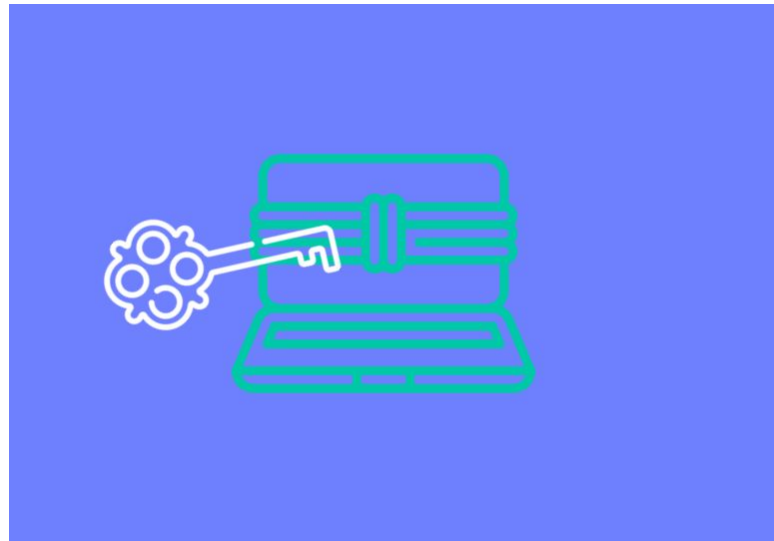
CloudGuard, Leader in 3 customer choice grids

# Email is the #1 Threat



# #1

Email is the #1 threat resulting in breaches



# 78%

Organizations saw an email based ransomware attack



# 23%

SOC's time spent managing the email security threat

# Migration to Legacy Email Gateways

Transitory Market



*"Forrester's 2021 Wave evaluation of the email security market revealed that secure email gateways (SEGs) are **slowly becoming dinosaurs**"*



*"By 2025, **20% of anti-phishing solutions will be delivered via API integration** with the email platform, up from less than 5% today."*



*"Large-scale migration of email to the cloud has necessitated a strategic shift in how to secure this communication channel."*

*"Omdia sees the email security market as in transition"*

SEGS VS. NON-SEGS/API

**WHAT'S THE DIFFERENCE**

**YOU DESERVE THE BEST SECURITY**

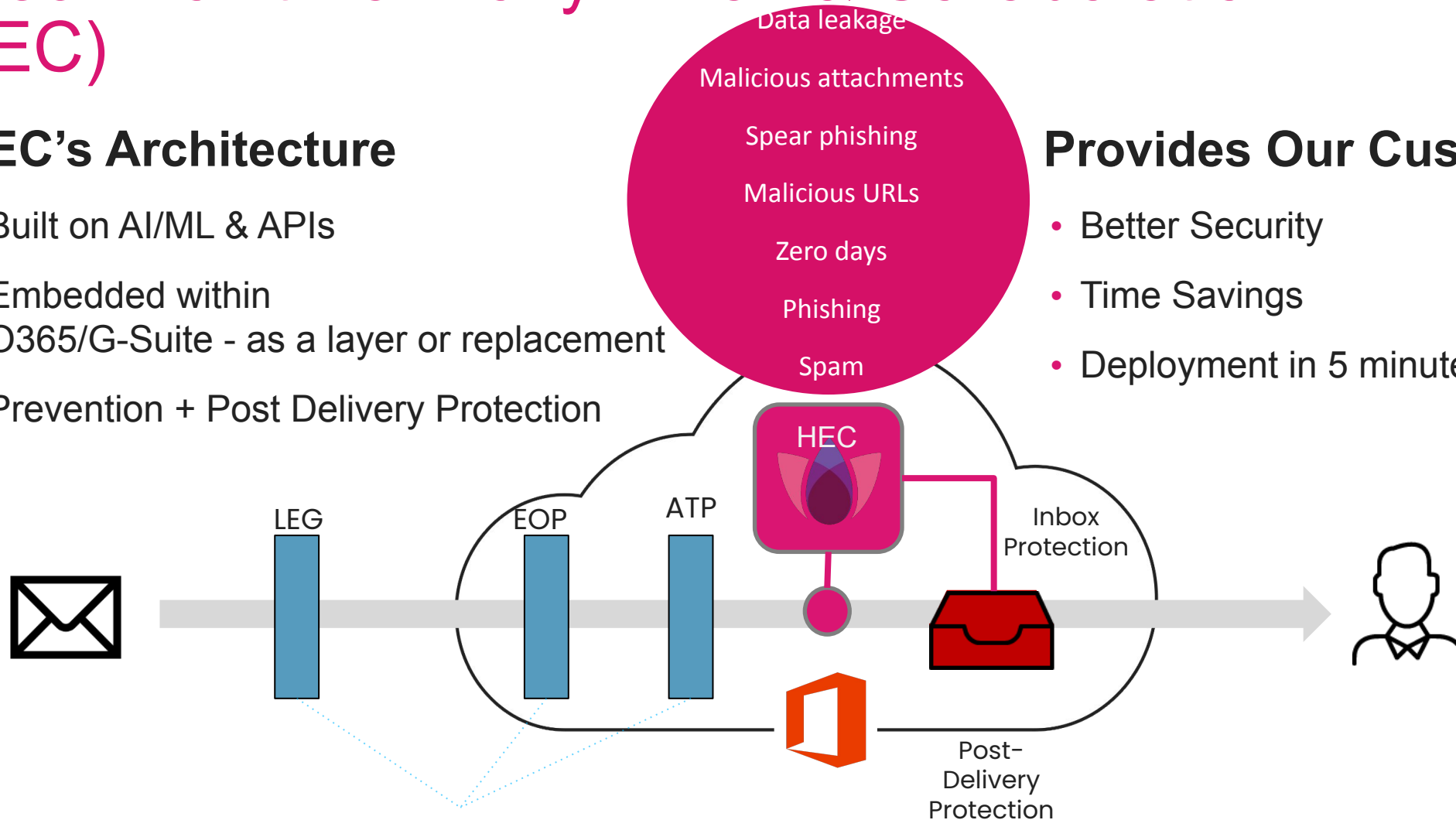
# Check Point Harmony Email & Collaboration (HEC)

## HEC's Architecture

- Built on AI/ML & APIs
- Embedded within O365/G-Suite - as a layer or replacement
- Prevention + Post Delivery Protection

## Provides Our Customers:

- Better Security
- Time Savings
- Deployment in 5 minutes



**Optional with HEC**

# SmartPhish – AI based phishing and Spam Detection engine

Present text analysis of the email body, including key paragraphs highlighting.

**AI textual analysis of the email body**  
This widget presents the AI analysis of the email body

Key paragraph  Main Entities  Raw body

**From Address:** purchasing@... Softfail SPF Check ... +

**To:** ...

**Reply-To:** purchasing@...

**Subject:** Fulfilling Purchase Order Enquiry

Hello,  
We found your products, and we are very much interested in your product for our market. KEY-PARAGRAPH

Kindly send us price list if available, and confirm credit card payment is acceptable.

We have a preferred freight company who will handle the shipments so, you don't need to worry about the shipping. KEY-PARAGRAPH

We would appreciate a quick reply. KEY-PARAGRAPH Thanks and regards, ...

Purchasing Manager

**From Address:** no-reply.c... Pass SPF Check

**To:** user3@... VIP User

**Reply-To:** pay... Different Address

**Subject:** Thank You for choosing PayPal.

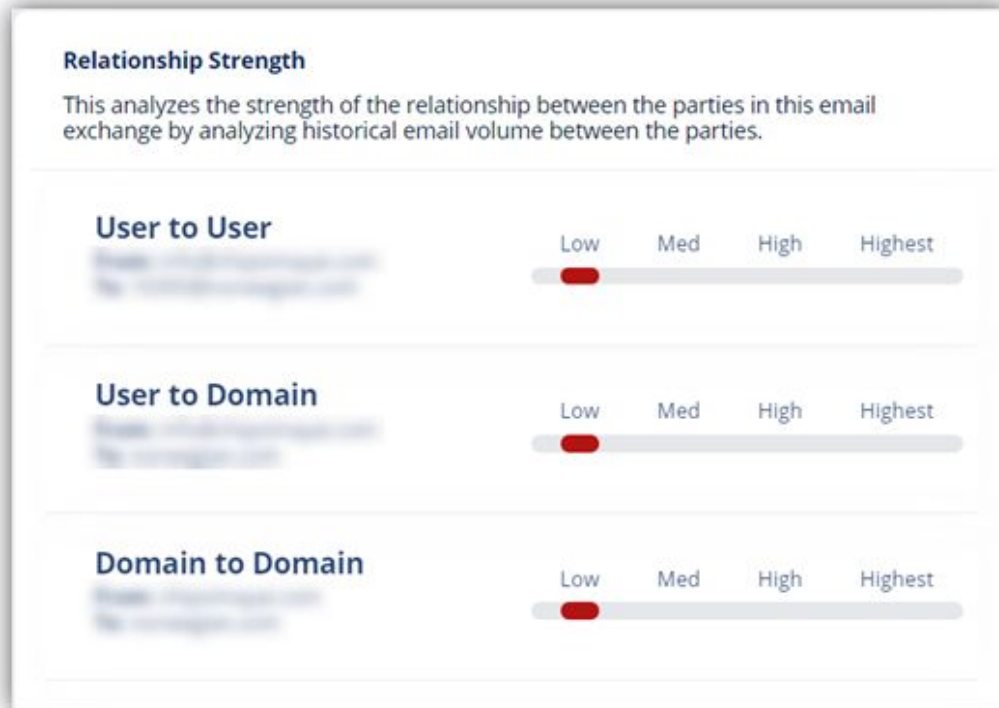
You sent a Payment of \$ 590.00 MONEY to Coinbase Inc. ORG Dear Billing Support: 1888 CARDINAL 825 8285 Date : June 22 2021 DATE Invoice ID: 407-0353423-8802348 We would like to inform you about your recent purchase of \$ 590.00 MONEY . This charge would appear on your statement within 24 hours TIME . Delivery Information Online Delivery brian.bishop@jetblue.com Payment Method: PayPal Credit Amount: \$590 MONEY Merchant Information Coinbase Inc. Buy Exchange Rate 1 Doge = \$0.1875 2987 DOGE ( Doge Coins ORG ) \$ 560 MONEY Transaction Fees \$ 30 MONEY Total Amount \$ 590 MONEY In case, you did not make this payment please call our billing support at 18888258285 DATE (Toll Free WORK OF ART ) to cancel. For cancellation or to make any changes or for any other issues

The textual analysis also highlights the main entities in the email body - organizations, locations, and more.

## AI Textual analysis of Email Body



# SmartPhish – AI based phishing and Spam Detection engine

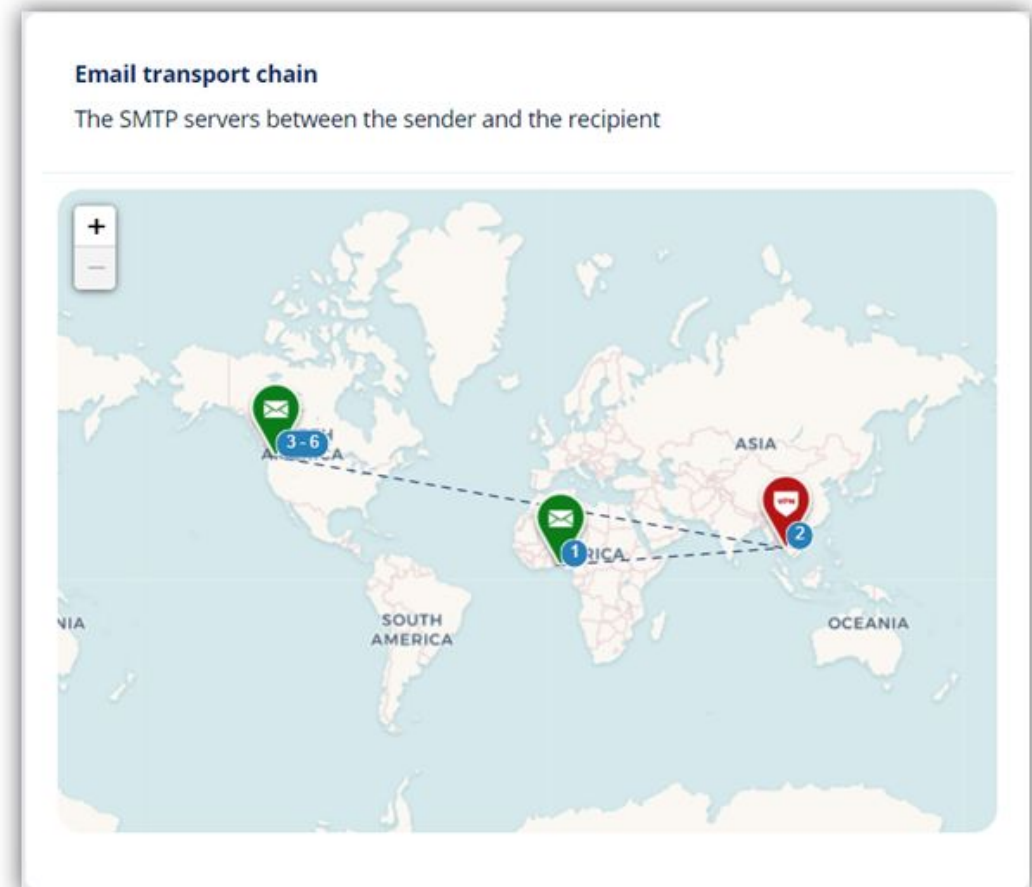


## Relationship Strength

Analyze the volume of email traffic between the sender (including sender domain) and the recipient (including the protected domain).

## Email Transport Chain

Present the route of the email from the sender to the recipient, highlighting potentially malicious hops en route - such as VPNs, proxies, and MTAs.





# Check Point Acquires Avanan

The Fastest Growing Cloud Email and Collaboration Security Company

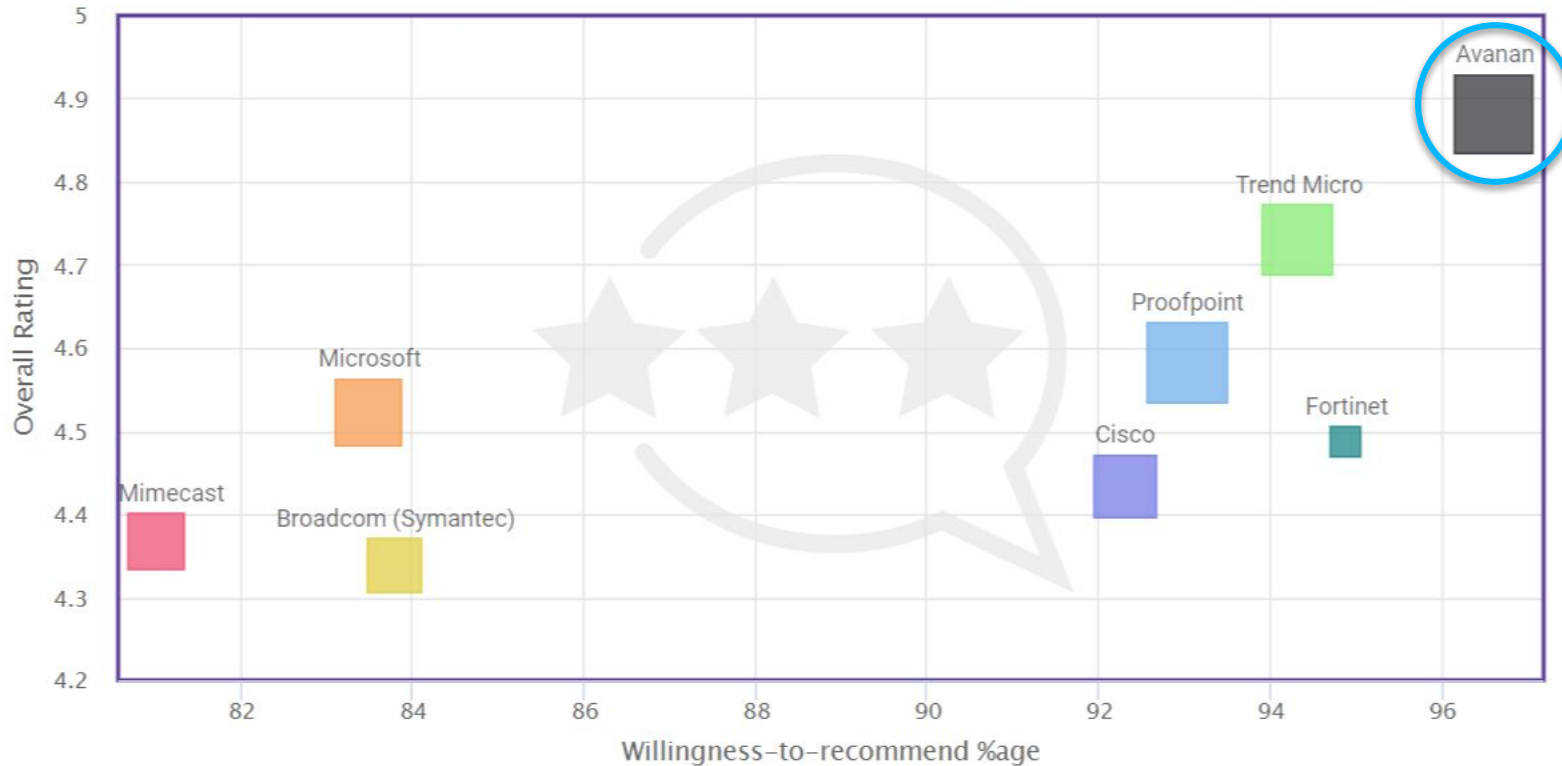
[LEARN MORE](#)



## Discovery Pro Matrix

Vendors: 8, Reviews: 930 (Data from last 12 months)

Size of square increases with number of reviews



#1 Ranked in Gartner Peer Insights (4.9 out of 5)

#1 Ranked in G2 (97% Satisfaction Rate)

Fastest growing email security solution (Deloitte)

**6000+ Customers Worldwide**



<https://www.checkpoint.com/press/2021/check-point-software-technologies-acquires-avanan/>  
<https://www.gartner.com/reviews/market/email-security>



99.9

%

Reduction in phishing attacks reaching end users



71.2%

Reduction email security incidents reported to SOC

HORIZON

# PREVENTION-FIRST SECURITY OPERATIONS

# The Threat Landscape Is Growing Exponentially



## Security Teams Focus on Detection

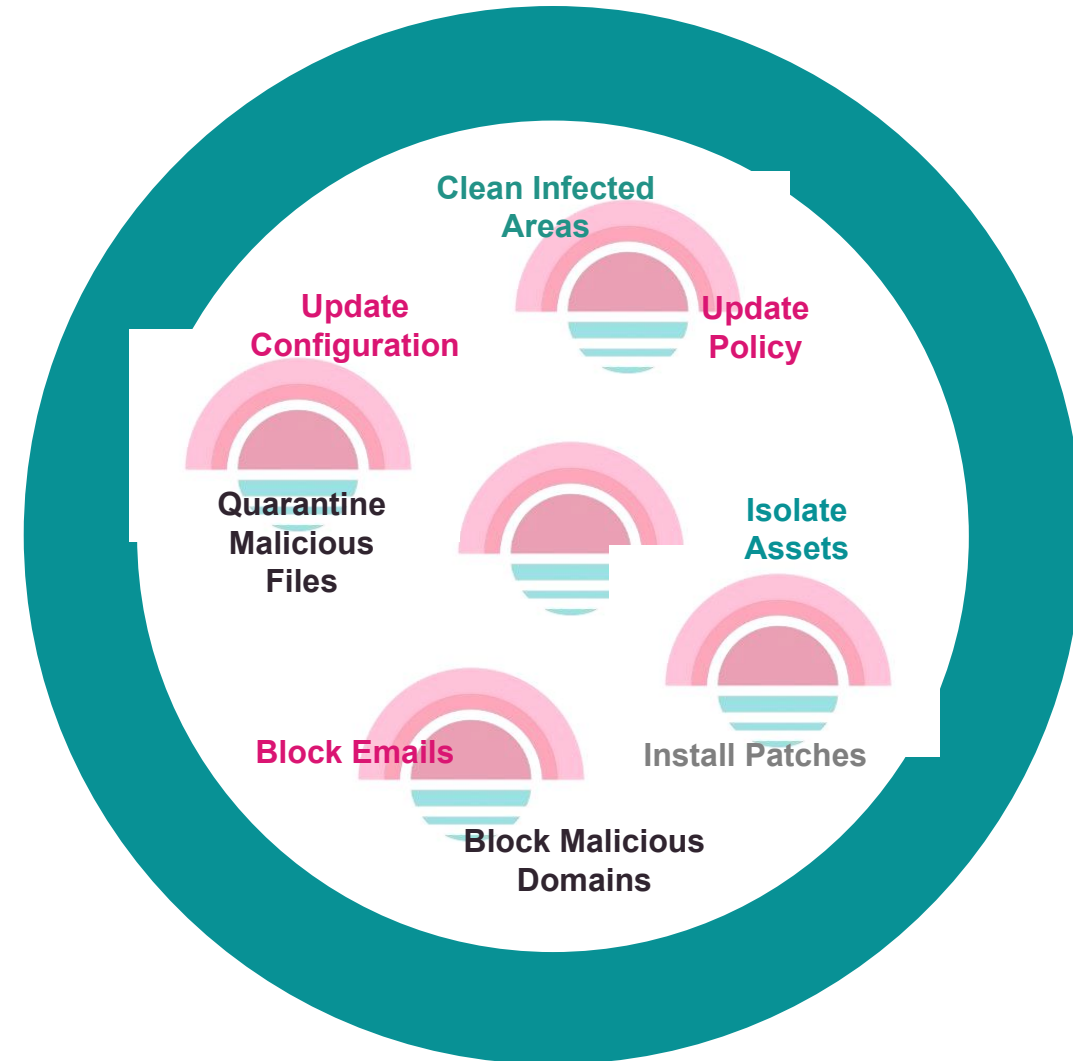
- » Endless alerts, false positives
- » Multiple tools in siloes
- » Narrow attack vector view lacks context
- » Cyber experience and skillset shortage



# Horizon: Prevention First Security Operations

## Improve Defenses & Prevent Future Attacks

- **Prevention mode across all enforcement points**  
Network, Cloud, Email, Endpoint, Mobile, IoT
- **Automated prevention**  
Prevent attacks from quickly expanding within the environment
- **Harden defenses with prevention best practices**  
Prevent future attacks
- **Highest catch rate & prevention**  
Leveraging CP<R> experts & ThreatCloud





# Prevention First Security Operations



**HORIZON  
MDR/MPR**

**24/7 SOC Service, 365 Days A Year**  
Full Threat Management | Incident Response | Elite Experts



**HORIZON  
XDR/XPR**

**Extended Prevention & Response**  
Incidents | Hunting | IOC Management



**HORIZON  
EVENTS**

**Unified Data Platform**  
Troubleshoot | Investigate | Reports | Retention | SIEM Connectors



3<sup>rd</sup> party

# Powered by ThreatCloud

## The brain behind Check Point's products

### AI technology

30+ AI and Machine Learning technologies that identify and block emerging threats that were never seen before



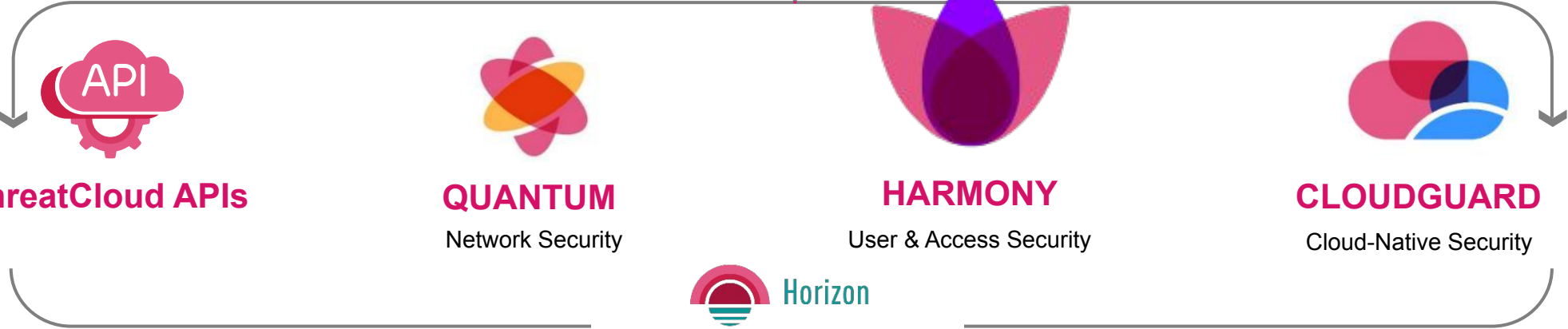
### Big data threat intelligence

Always acquires the most recent IoCs and protections of latest attacks seen in the wild

### ACCURATE PREVENTION (MALICIOUS/SAFE)

Telemetry

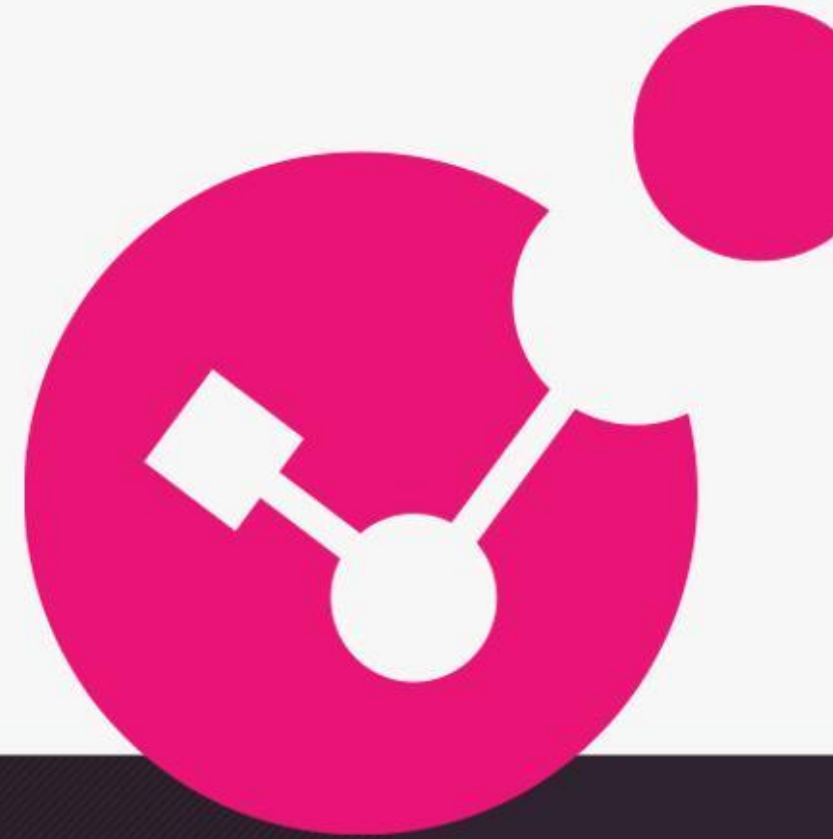
Telemetry







# Thank you!



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